

Ottawa

Grow your business and enjoy life in Ottawa County, Ohio.



ECONOMIC
DEVELOPMENT



WORKFORCE
DEVELOPMENT



JOB SEEKER
SERVICES

"There are a lot of smart individuals in our local communities that are very **willing to help others** using their knowledge and expertise to help them succeed."

Justin Moore,
VP Senior Lender & Risk Management, GenoaBank

"We have been able to successfully utilize apprenticeship programs and career fairs as a means to providing **career readiness opportunities** for our schools."

Pat Adkins,
Superintendent, Port Clinton City School District

CONTACT US



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ECONOMIC DEVELOPMENT RESOURCES

FIND YOUR LOCATION

The Ottawa County Improvement Corporation provides assistance to site selectors, commercial real estate agents, business executives and small business owners trying to navigate the selection process in today's competitive environment. Numerous resources and services are available to help prospects in making informed, streamlined decisions based on their unique needs.

- Database of Site & Building Inventory
- Coordination of Site & Building Tours
- Financing & Incentives Facilitation
- Access to Public Infrastructure

FINANCING OPTIONS TO FIT ALL SIZES

Project financing is a critical aspect to any investment project, no matter how large or small. OCIC has access to several different financing tools, which offer creative structures, competitive rates and terms, and compatibility with private lender programs.

OCIC Revolving Loan Fund Program

Gap Financing & Down-payment Assistance; Fixed Rates; 3-5 Year Term; Private Lender Participation & Business Equity Required

Community Development Block Grant Revolving Loan Fund Program

Gap Financing; Fixed Rates; Terms up to 10 Years; Funds Projects that hire Low-to-Moderate Income Employees; Private Lender Participation & Business Equity Required

SBA 504 Loan Program

40% Gap Financing, backed by Small Business Administration; Private Lender Participation & Business Equity Required

Ohio Regional 166 Loan Program

Finances Fixed Assets (land, building, Machinery & Equipment); 40% Gap Financing; Private Lender Participation & Business Equity Required

Additional financing options are available from partners - JobsOhio; Toledo-Lucas County Port Authority; USDA

Snapshot of Funding Awards:

- AJS Logistics (Genoa, OH) - OCIC RLF Funding
- Ala Carte Cafe (Port Clinton, OH) - OCIC RLF; Community Development Block Grant RLF Funding
- Chipmatic Tool & Machine (Elmore, OH) - Community Development Block Grant RLF Funding
- Ciao Bella Ristorante (Port Clinton, OH) - OCIC RLF Funding
- Genoa Chevrolet Dealership (Genoa, OH) - Community Development Block Grant RLF Funding
- Rayz Cafe (Genoa, OH) - Community Development Block Grant RLF Funding
- Sloopy's Sports Cafe (Lakeside, OH & Port Clinton, OH) - OCIC RLF Funding



ECONOMIC DEVELOPMENT RESOURCES cont'd...

INCENTIVE PROGRAMS

Several incentive programs exist to support capital investment and job creation projects within Ottawa County and the State of Ohio.

Ohio Job Creation Tax Credit

New jobs creating \$660,000+ new payroll; tax credit against OH withholdings

Roadwork Development (629) Grant

For public roadway improvements providing direct impact on manufacturing, R&D, high-tech, corporate HQ, and distribution activities

ODOT Jobs & Commerce Program

Program funds projects similar to Roadwork Development (629) Grant

Ohio Enterprise Zone Program

Tax abatement for new real property improvements specific to manufacturing, industrial, and distribution investments; job creation is required

Ohio Community Reinvestment Area Program

Tax abatement for new real property improvements specific to manufacturing, commercial and residential (where allowed); job creation not required

Community Development Block Grant - Downtown Revitalization Program

Designed to improve the Central Business Districts, aid in the elimination of slums or blighted structures, create and retain permanent, private-sector job opportunities for low- and moderate-income households through investment in façade improvements, remediation of building code violations and/or investment in streetscapes or other public infrastructure

Property Assessed Clean Energy District (PACE)

Alternative commercial financing, through the form of a property assessment; competitive interest rates with terms up to 15 years for projects that focus on conserving energy and generating savings through equipment retrofits to existing facilities; financing structured so energy savings will cover cost of equipment, upgrades, installation and transaction cost, which make projects "self funding"; eligible utility company rebates and other incentives can be included in the financing

JobsOhio Economic Development Grant

Created to promote economic development, business expansion, and job creation by providing funding for eligible projects in the State of Ohio; grant decisions are based on a number of project factors, including but not limited to job creation, additional payroll, fixed-asset investment commitment, project return on investment, and project location

Revitalization Program

Focused on helping revitalize sites in preparation for end-users that support future job creation opportunities for Ohioans; the program, comprised of both loans and grants, is available to public and private entities seeking to cleanup and redevelop sites across Ohio



WORKFORCE DEVELOPMENT

WORKFORCE AND TRAINING

Every business making a site location decision wants to know about the local workforce - both the current workforce and our *future* workforce.

"Is there a trained, educated employment base that will help my company move forward?"

OCIC is confident that above all else, a strong, nationally recognized and committed workforce is our region's proudest and greatest asset.

- Abundance of technically skilled tradesmen, engineers and machinists
- OCIC coordinates on-the-job training programs and funding for local businesses
- OCIC manages countywide job seeker center - OhioMeansJobs-Ottawa County
- 240,000 students enrolled at one of region's 34 colleges, universities or post-secondary institutions
- Ottawa County Business Advisory Council - engages K-12 school leaders with business to engage youth in future workforce opportunities

On-the-Job Training

A federally funded program that helps employers hire and train individuals for long-term employment. This is an opportunity for an employer to work with his or her local OhioMeansJobs Center to recruit, pre-screen and hire new employees, and to train them in specific skills. The employer is reimbursed for the costs of training, up to 50 percent of trainees' wages during training period

Incumbent Worker Training

Will reimburse employers for up to 50 percent of the eligible employee training costs, up to \$4,000 per employee, after the employer pays the full cost of the training, and the employee successfully completes the training. The Program is designed to allow employers to retain and grow their existing Ohio workforce and create a statewide workforce that can meet the present and future demands in an ever changing economy.

Employment Hiring Coordination

OCIC works directly with any employer to identify hiring needs, skills/qualifications necessary, and works with the employer to develop a strategy around outreach, hiring, and pre-employment testing for all candidates for jobs.

Rapid Response Coordination

This proactive and flexible program provides layoff aversion services to employers, funds special projects or initiatives, and helps workers affected by mass layoffs transition to reemployment. Employers and employees who are facing a potential or current mass layoff or facility closure are eligible for Rapid Response services.





OhioMeansJobs Ottawa County

Job Seeker Services

Established under the Workforce Innovation Opportunity Act (WIOA), our center offers classes, career counseling and coaching, job listings and job matching services. Our staff helps prepare individuals with job searches, develop new skills and locate employment. OhioMeansJobs also helps businesses find and develop the qualified workforce they need in today's high-tech economy.

FREE Job Seeker Services Available

- Update/Create Resume
- Job Search
- Career Assessment
- Mock Interviews
- Local Hiring Events
- Education and Training Opportunities
- Youth Programs
- Basic Computer Classes



Ottawa County

A proud partner of the
American Job Center network

OhioMeanJobs Ottawa County works with local employers to connect job seekers with rewarding opportunities. Below is a list of the employers we continue to work with:

- ACPO, Ltd.
- Allied Universal Security
- Bay Point Resort
- B-C-S Local School District
- Boardwalk Family of Restaurants
- Catawba Island Club
- Fairfield Inn & Suites
- Home Instead Senior Care
- Luther Home of Mercy
- Martin Industries
- Materion Brush, Inc.
- Northern Manufacturing Co.
- Ottawa County Dept. of Job & Family Services
- Riverview Industries
- The Lighthouse Resort

Ready-To-Work Program

Job training for long-term unemployed or veterans at no or minimal cost. Applicants may study careers in advanced manufacturing, environmental services, health care or information technology fields. Courses take place at partner schools including Northwest State Community College, Penta Career Center, Terra Community College, MIAT College of Technology and Ohio Technical Center at Vantage.